



155 Burr Street
New Haven, CT 06512
P 203-466-8833

**Airport Authority Board of Directors
Minutes of March 20, 2019**

Directors present: Picard, Weiner, Jacob, Leonardi, Petrini, Sklarz, Verderame, White, Wilson, Hoey, O'Connell, Adams,

Via Telecom: Arnold, Serena Neal-Sanjuro,

Directors absent: Constantinople Jr.

Others in attendance: Jeremy Nielson, Felipe Suriel, Alicia Seremet, Karen Wait, David Reger, Jonathan Betar, Oswin Moore, Jorge Roberts, Evan Warren, Mark Zaretsky,

The meeting was called to order at 4:03pm by Mr. Picard.

Motion to approve meeting minutes from February 20 by Ms. Neal-Sanjuro, second Mr. Leonardi. Approved unanimously.

1. Executive Directors Report

Mr. Hoey stated several people are in support of the airport at the public hearing in Hartford. An operating budget meeting review will be scheduled for next Friday to prepare a draft for the April board meeting. Mr. Hoey also stated that the operating budget may need to be reviewed by the Board of Alders. The appraisal of the Solomine tree is an item that needs to be done.

2. Chairman's report

Mr. Picard discussed communications and informal conversations with Kevin Dillon and the CAA. The chairman also discussed having a one-statewide airport system that has two airports, HVN and BDL. The integration of HVN into the CAA will be an important part for the future success of HVN. Mr. Picard confirmed that Mayor Harp was involved in the discussions with the CAA.

Resolution 478 was reviewed and approved. Mr. Leonardi proposed raising the short term parking lot to \$70 per week, and decreasing the long-term to \$50 per week. Mr.

Petrini stated that the airport can't support an increase in fees and motioned to defer the conversation. Mr. Picard also agreed to postpone any changes in parking fees until after the approval of the budget. Mr. Nielson stated that the new rates and charges would provide an increase of at least \$1,000, not including jet bridge fees. Even without charging aircraft under 6,000lbs, HVN will still be competitive. After discussions, the short-term parking lot prices remained at current fees while the long-term lot was changed to \$50 per week and \$12 per day. Decision unanimously approved.

3. Audit and Finance

Mr. Arnold reviewed that the numbers are good and the budget remains in the black YTD. Mr. Arnold stated that although parking revenues are down, the budget is overall in the black and airline numbers are up.

4. Airport Managers Report

Mr. Neilson informed the board that the CAA covers 7.5% of AIP projects but they are decreasing the funding to about \$40,000 a year. Normally on a \$3.6 Million project the CAA would cover approximately \$321,000. The houses under the sound insulation program may be adjusted based on this information. Mr. Picard does not want to reduce the number of home, wanting to honor the commitment regardless of the CAA decrease in funding. Mr. Nielson has a scheduled call with Bob Bruno from the CAA discuss the matter, with legal looking into it.

There were staff changes made recently. Kathy Grant resigned, with Alicia Seremet taking over her duties as the Airport Security Coordinator. The FAA inspection is scheduled for June, the staff will be preparing for that in the coming weeks. Mr. Nielson also discussed a CLT connecting flight concern brought up by Mr. White, which had already been addressed with American Airlines.

Other Business:

AFCO AvPorts Special Advisor and former CEO introduced new CEO Jorge Roberts. Mr. Roberts wants to help develop the airport, stating the potential of HVN. Mr. Roberts is also looking to provide new possibilities for commercial activity, provide value, and support the company's general managers. The acquisition by Goldman Sachs can provide more opportunities to HVN's high potential in an underserved market.

Public Comment:

None

Meeting adjourned at 4:46pm

Respectfully submitted,
Alicia Seremet
AvPORTS